

# BORDER CONSTRUCTION SPECIALTIES, LLC

## Timeline of the Border Companies Key Milestones

**1955**

(April) - Incorporated as Border Products; located at 1721 E. Indian School Rd. (Phoenix); John Van Der Werf, Sr., President

**1957**

Introduced NEW concrete forming system, known as steel-ply; utilized on 91st Avenue Sewage Disposal Plant

**1960**

Relocated Phoenix facility to 4120 E. Madison

**1961**

Introduced first curing compounds for construction in Arizona

1963

1965

**1968**

Opened Tucson facility to better serve the copper mines (614 E. Glenn)

**1971**

Relocated Tucson facility to Grant Road

1973

1976

1978

**1981**

Named John Van Der Werf, Jr., President

(April) - Opened existing Phoenix office; prime rate was 22%!!

**1982**

Created and introduced Border Products 'Diamond B' logo  
Installed first company computer system

**1983**

First concrete accessories supplier to offer delivery of material with towable forklift

1985

1987

**1989**

Opened San Diego office

Recognized as Arizona 'Top 100 Privately-Held Business' (#94) for first time

**1990**

Acquired Rebar fabrication facility in Chandler (AZ)

**1993**

Named (American Subcontractor Association (ASA) Supplier of the Year (Arizona)

**1994**

Relocated San Diego branch to existing location

Relocated Rebar facility to present location

1995

**1997**

Entered Flagstaff market through acquisition

Opened Las Vegas office

**1998**

Automated sales force with wireless laptops

2000

**2002**

Acquired Marvel Masonry Supply; (4) locations; established 1958

Named ASA Supplier of the Year

Relocated Tucson facility to existing Miracle Mile location

**2003**

Named ASA Supplier of the Year

**2004**

Entered Yuma (AZ) market through acquisition

Recognized as Arizona 'Top 100 Privately-Held Business' (#45)

Named ACT Supplier of the Year (Tucson)

Opened Phoenix West Valley location

**2005**

Opened Tucson Rebar facility

CELEBRATING (50) YEARS OF BUSINESS INTRODUCING BORDER CONSTRUCTION SPECIALTIES NAME, NEW LOGO AND NEW CORPORATE COLORS!!!

**2006**

Border Corporate Office Moves to New Location

Yuma building addition completed

Recognized as Arizona 'Top 100 Privately Held Business' (#35)

Named ASA Supplier of the Year

**2007**

Management Team acquires business from founding family

Phoenix North location opens (14th operating branch)

Recognized as Arizona 'Top 100 Privately Held Business' (#33)

**2008**

Acquired L & M Masonry Supply

**2009**

Launched Government Division

Launched Industrial Division

Launched Interactive Website